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## **SUMMARY** of 24 YEARS EXPERIENCE

**Ricon Mobile**; is an international, high quality Cellular, Mobile and Fiber Optic Router, IOT device and M2M software manufacturer specializing in telecommunication and network equipment for businesses.

Founded in 1996, as a subsidiary of Spintek A.Ş. Ricon Mobile is the high quality Hardware, Firmware and Software manufacturer based in Toronto Canada serving businesses more than 24 years of experience. Ricon Mobile has a large and dynamic manpower with well experienced employees worldwide with the headquarter in Toronto, Canada and Istanbul Turkey and with subsidiaries in Dubai and Shenzhen China.

Ricon Mobile technology supports enterprises in over 180.000 business locations in worldwide.

Today, Ricon Mobile focused on releasing the first 5G product family in Turkey and will provide the first devices in 2020 to our enterprise customers and operators. We are proud of leading the industry with our durable products as well as high capacity data transfer (throughput) multidirectional software features. We are providing a perfect and customized service to our customers for their software and hardware requirements.



## **HOW WE DIFFERENTIATE**



### **WE ACCELERATE**

We create unique solutions for remote office, Point of Sales connection mobile network, surveillance and data management across different industries



### **WE CREATE**

With our technical and creative expertise, we produce integrated solutions that match your business needs. With customized solutions your businesswill no more need installation and configurations.

### **WE CHOOSE**

RICON successfully selects and implements the right technology to suit your organization's unique needs and business objectives.



### **WE MANAGE**

We offer a high level of customer service and support in the area of analysis, design, distribution, wireless communications and solutions.



## **VALUE PROPOSITION**

## **COMPETITION - RICON**

**PRICE** 

Products at 50% or lower compared to similar products

**WARRANTY** 

3 year warranty for RICON vs 6 months for similar products

**INSTALLATION** 

"Zero Touch Install" saving on service technician installation costs

**CONFIGURATION** 

Ricon products have "Automatic Configuration from RMS" while other brands units are configured using CLI

**CUSTOMER SERVICE** 

Ricon is able to provide proactive and agile customer service and support without delay

**DIFFERENTIATION** 

Being new to North America, enables our partners to provide a solid alternative product

**CUSTOMIZATION** 

Ricon will adapt or develop new/requested firmware or hardware for clients



# **Industrial Mobile Routers & Switches**







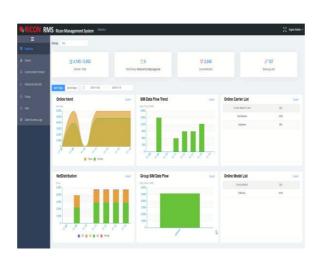
**Internet/Vehicle Solutions** 



## **PRODUCT GROUPS**

# Remote Management System RMS

## **GSM Cellular Accessories**







## **INDUSTRIAL ROUTER AND SWITCH**

### M and L SERIES

## **Metro Ethernet F/O SERIES**

### **Metro Ethernet LTE F/O SERIES**

### **S9922L-LTE** S9922M2-LTE

2 Fast Ethernet LAN 1 Fast Ethernet WAN 1 SIM GSM LTE WAN 802.11b/g/n Wi-Fi L: 5651 log destekli Throughput 100 Mbps ZTP/RMS



### **S9960ME-4GE**

1 Ethernet WAN (Gigabit) 1 SFP MiniGbic WAN 802.11b/g/n/ac Wi-Fi Throughput 400 Mbps 1 USB 2.0 ZTP/RMS Metro Ethernet Services



### S9960ME-4GE/LTE

4 Ethernet LAN (Gigabit) 1 Ethernet WAN (Gigabit) 1 SFP MiniGbic WAN 2 SIM GSM LTE WAN 802.11b/g/n/ac Wi-Fi Throughput 400 Mbps 1 USB 2.0 ZTP/RMS

### S9922XL-LTE S9922M4-LTE

4 Fast Ethernet LAN 1 Fast Ethernet WAN 2 SIM GSM LTE WAN 802.11b/g/n Wi-Fi M4: 2 GSM module support Active-Active Throughput 100 Mbps ZTP/RMS

### **S9960ME-8GE**

8 Ethernet LAN 1 Ethernet WAN (Gigabit) 2 SFP MiniGbic WAN / 2 Fiber Optic, 2xGE WAN 802.11b/g/n/ac Wi-Fi Throughput 400 Mbps 1 USB 2.0 ZTP/RMS **Metro Ethernet Services** 



### S9960ME-8GE/LTE

8 Ethernet LAN 1 Ethernet WAN (Gigabit) 2 SFP MiniGbic WAN 2 Fiber Optic, 2xGE WAN 1 SIM GSM LTE WAN 802.11b/g/n/ac Wi-Fi Throughput 400 Mbps 1 USB 2.0 ZTP/RMS



## **INDUSTRIAL ROUTER AND SWITCH**

### **HyperNET**

### **DSL SERIES**

### **5G SERIES**



### S9930-LTE

2 Ethernet (1 LAN, 1LAN/WAN) 1 SIM GSM LTE WAN 802.11b/g/n (300 Mbps) 30 users Wi-Fi Support Throughput 150 Mbps Zero Touch Provisioning **Automated Installation** TR069



### S9980DSL-LTE

4 Ethernet LAN (Gigabit) 1 Ethernet WAN (Gigabit) 1 SIM GSM LTE WAN 1 ADSL/VDSL WAN 802.11b/g/n/ac 80 Users Wi-Fi Support Throughput 400 Mbps 1 USB 2.0 ZTP/RMS Rack Mount Kit



### S9955-5G

### **Outdoor or Indoor**

3 Ethernet LAN (Gigabit) 1 Ethernet WAN (Gigabit) 2 SIM GSM LTE 802.11b/g/n/ac Wi-Fi 1 USB 2.0 Throughput 1.000 Mbps ZTP/RMS



## **RICON ROUTER ACCESSORIES**

**STANDARD LTE ANTENNA** 

**Wi-Fi ANTENNA** 

**POWER SUPPLY** 

**OUTDOOR ANTENNA** w/HIGH GAIN









## L Series S9922M2/L-LTE SWITCH/ROUTER



S9922M2/L-LTE, Router
1 SIM, 1 GSM WAN
2 Fast Ethernet LAN
L2/L3 Mobil Router
VLAN Support
Ricon Super DSN Forwarding
New Generation Backplane
L version has 5651 Log Support

## L Series S9922M/L-LTE SWITCH/ROUTER

Hardware Features	2 Fast Ethernet LAN (1 LAN/WAN Combo) (Fast Ethernet) 1 SIM Slots 1 GSM Module 2 LTE MIMO RP-SMA Antenna 2 Wi-Fi RP-SMA Antenna (2,4 GHz) Component Level Industrial Design Rugged high-strength IP30 metal case, Suitable design for vehicle use
Wi-Fi Features	802.11b/g/n Wi-Fi (2.4GHz), AP, receiver Ad-hoc, Repeater, Repeater Bridge mode, SSID, Wi-Fi WEP, WPA, WPA2 security, RADIUS authentication and MAC adres filtering
VPN Features	PPTP, L2TP, EoGRE, OPENVPN, IPSEC ve GRE VPN
Routing Features	VRRP, static and dynamic routing, VLAN, RIPv1, RIPv2 QoS (Quality of Service) ve Data Log
Management Features	Remote Management- Ricon Management System (RMS), ZeroTouch installation with registered RiconAPP software, WEB User Interface, CLI, SNMP, Telnet, SSH, TR-069
Other Features	100 Mbps Throughput LTE+/LTE/DC-HSD3PA/HSDPA+/HSDPA/WCDMA/2G Customized software Customized design Ricon Super DNS Forwarding Multi VRRP Virtual IP 5651 monitoring with transferring logs to a server or WEB
	Customized software Customized design Ricon Super DNS Forwarding Multi VRRP Virtual IP

## XL Series S9922M4/XL-LTE SWITCH/ROUTER



**S9922M4/XL-LTE** 2 SIM, 1 GSM LTE WAN **4 Fast Ethernet LAN L2/L3 Mobil Router VLAN Support Ricon Super DSN Forwarding** New Gen Backbone M4 Series supports 2 SIM 2 GSM Module (Active-**Active connection)** 

# XL Series S9922M4/XL-LTE SWITCH/ROUTER

Hardware Features	4 Fast Ethernet LAN (Fast Ethernet) 1 Fast Ethernet WAN (Fast Ethernet) 2 SIM Slot (Passive backup), optional 1 or 2 GSM Module 2 LTE MIMO RP-SMA Antenna 2 Wi-Fi RP-SMA Antenna (2,4 GHz) Component Level Industrial Design Rugged high-strength IP30 metal case
Wi-Fi Features	802.11b/g/n Wi-Fi (2.4GHz), AP, receiver Ad-hoc, Repeater, Repeater Bridge mode, SSID, Wi-Fi WEP, WPA, WPA2 security, RADIUS authentication and MAC address filtering
VPN Features	PPTP, L2TP, EoGRE, OPENVPN, IPSEC ve GRE VPN
Routing Features	VRRP, static and dynamic routing, VLAN, RIPv1, RIPv2 QoS (Quality of Service) ve Data Log
Management Features	Remote Management- Ricon Management System (RMS), ZeroTouch installation with registered RiconAPP software, WEB User Interface, CLI, SNMP, Telnet, SSH, TR-069
Other Features	100 Mbps Throughput LTE+/LTE/DC-HSD3PA/HSDPA+/HSDPA/WCDMA/2G Customizable software Customizable design Ricon Super DNS Forwarding, Multi VRRP Virtual IP 5651 monitoring with transferring logs to a server or WEB

## ME- LTE Series S9960ME-4GE/LTE SFP SWITCH/ROUTER

Optional witout LTE
ME Series S9960ME-4GE SFP SWITCH/ROUTER



S9960ME-4GE (LTE is optional)

1 Fiber Optic SFP MiniGbic WAN

2 SIM LTE WAN

1 Gigabit WAN

**4 Gigabit LAN** 

L2/L3 Switch/Router

# ME- LTE Series S9960ME-4GE/LTE SFP SWITCH/ROUTER

Hardware Features	4 Gigabit Ethernet LAN 1 Gigabit SFP WAN (Gigabit Ethernet or Fiber Optic SFP) (Optional) 1 SIM Slot GSM LTE (Active Backup), 1 GSM Module (Optiopnal) 2 LTE MIMO RP-SMA Antenna 2 Wi-Fi RP-SMA Antenna (2,4 GHz) Component Level Industrial Design, convenient case, 1 USB 2.0
Wi-Fi Features	802.11b/g/n/ac (opt.) Wi-Fi (2.4GHz, opt. 5.8GHz), AP, receiver Ad-hoc, Repeater, Repeater Bridge mode, SSID, Wi-Fi WEP, WPA, WPA2 security, RADIUS authentication and MAC address filtering
VPN Features	PPTP, L2TP, EoGRE, OPENVPN, IPSEC ve GRE VPN
Routing Features	VRRP, VLAN, static and dynamic routing, OSPF, BGP, RIPv1, RIPv2 QoS (Quality of Service) ve Data Log
Management Features	Remote Management- Ricon Management System (RMS), ZeroTouch installation with registered RiconAPP software, WEB User Interface, CLI, SNMP, Telnet, SSH, TR-069
Other Features	400 Mbps Throughput (OPTIONAL) LTE+/LTE/DC-HSDPA/HSDPA+/HSDPA/WCDMA/2G Customizable software Customizable design

## ME8 Series S9960ME-8GE SFP SWITCH/ROUTER

# OPTIONAL LTE ME8 Series S9960ME-8GE/LTE SFP SWITCH/ROUTER



S9960ME-8GE
OPTIONAL LTE Cellular can be added
Fiber Optic Switch/Router
2 SFP MiniGbic WAN
1 Gigabit WAN

8 Gigabit LAN

L2/L3 Switch/Router

## ME8 Series S9960ME-8GE SFP SWITCH/ROUTER

8 Gigabit Ethernet LAN **Hardware Features** 2 Gigabit SFP WAN (Gigabit Ethernet or Fiber Optic SFP) 1 Wi-Fi RP-SMA Antenna (2.4GHz, optional 5.8GHz) (Optional) 1 SIM Slot GSM LTE (Active Backup), 1 GSM Module (Optiopnal) 2 LTE MIMO RP-SMA Antenna Component Level Industrial Design, Rugged high-strength IP30 metal case Industrial power supply 1 USB 2.0 802.11b/g/n/ac (opt.) Wi-Fi (2.4GHz, opt. 5.8GHz), AP, receiver Ad-hoc, Repeater, Wi-Fi Features Repeater Bridge mode, SSID, Wi-Fi WEP, WPA, WPA2 security, RADIUS authentication and MAC address filtering PPTP, L2TP, EoGRE, OPENVPN, IPSEC ve GRE VPN **VPN Features** VRRP, VLAN, static and dynamic routing, OSPF, BGP, RIPv1, RIPv2 **Routing Features** QoS (Quality of Service) ve Data Log Remote Management-Ricon Management System (RMS) **Management Features** ZeroTouch installation with registered RiconAPP software WEB GUI, CLI, SNMP, Telnet, SSH, TR-069 400 Mbps Throughput **Other Features** LTE+/LTE/DC-HSDPA/HSDPA+/HSDPA/WCDMA/2G Customizable software Customizable design

## **HYPERNET MODEL S9930-LTE ROUTER**



S9930-LTE Router
1 SIM, 1 GSM WAN/LAN
1 Fast Ethernet LAN
L2/L3 Mobil Router
VLAN Support

## **HYPERNET MODELI S9930-LTE ROUTER**

Hardware Features	1 Fast Ethernet LAN (1 LAN/WAN Combo) (FastEthernet) 1 SIM Slot 1 GSM Module LTE MIMO RP-SMA Antenna 2 Wi-Fi RP-SMA Antenna (2,4 GHz) Component Level Industrial Design
Wi-Fi Features	802.11b/g/n Wi-Fi (2.4GHz), AP, receiver Ad-hoc, Repeater, Repeater Bridge mode, SSID, Wi-Fi WEP, WPA, WPA2 security, RADIUS authentication and MAC address filtering
VPN Features	PPTP, L2TP, EoGRE, OPENVPN, IPSEC ve GRE VPN
Routing Features	VRRP, VLAN, static and dynamic routing, OSPF, BGP, RIPv1, RIPv2 QoS (Quality of Service) ve Data Log
Management Features	ZeroTouch installation with registered RiconAPP software WEB User Interface, CLI, SNMP, Telnet, SSH, TR-069
Other Features	Throughput Değeri 100 Mbps LTE+/LTE/DC-HSD3PA/HSDPA+/HSDPA/WCDMA/2G Customizable software Customizable design

# DSL SERIES SME S9980DSL-LTE SWITCH/ROUTER



S9980DSL-LTE Gigabit Router

1 ADSL or VDSL WAN

1 SIM GSM LTE WAN

4 Gigabit Ethernet LAN

xDSL LTE Industrial Router

## DSL SERIES SME S9980DSL-LTE SWITCH/ROUTER

4 Gigabit Ethernet LAN **Hardware Features** 1 ADSL/VDSL bağlantı noktası WAN 1 SIM Slot GSM LTE (Active Backup), 1 GSM Module 2 LTE MIMO RP-SMA Antenna, 2 x Wi-Fi RP-SMA Antenna (2.4GHz, 5.8GHz) 1 Wi-Fi RP-SMA Antenna (2.4GHz, optional 5.8GHz) 1 USB 2.0 Component Level Industrial Design, Industrial IP30 Metal case 802.11b/g/n/ac (opt.) Wi-Fi (2.4GHz, opt. 5.8GHz), AP, receiver Ad-hoc, Repeater, Wi-Fi Features Repeater Bridge mode, SSID, Wi-Fi WEP, WPA, WPA2 security, RADIUS authentication and MAC address filtering PPTP, L2TP, EoGRE, OPENVPN, IPSEC ve GRE VPN **VPN Features** VRRP, VLAN, static and dynamic routing, OSPF, BGP, RIPv1, RIPv2 **Routing Features** QoS (Quality of Service) ve Data Log Remote Management-Ricon Management System (RMS), **Management Features** ZeroTouch installation with registered RiconAPP software WEB User Interface, CLI, SNMP, Telnet, SSH, TR-069 400 Mbps Throughput **Other Features** LTE+/LTE/DC-HSDPA/HSDPA+/HSDPA/WCDMA/2G Customizable software Customizable design

# 5G SERIES S9955-5G/OUTDOOR OR INDOOR SWITCH/ROUTER



S9955-5G/ OUTDOOR OR INDOR MODEL

**5G LTE Outdoor Switch/Router** 

1 Gigabit WAN

**4 Gigabit LAN** 

2 SIM GSM 5G WAN

L2/L3 Switch/Router

**Throughput 1.000 Mbps** 





## 5G SERIES S9955-5G/OUT SWITCH/ROUTER

4 Gigabit Ethernet (3 LAN, 1LAN/WAN) **Hardware Features** 2 SIM Slot GSM 5G (Passive Backup), 1 GSM Module 5G/LTE MIMO RP-SMA Antenna Wi-Fi RP-SMA Antenna 2.4GHz, optional 5.8GHz, optional GPS Antenna 2 Wi-Fi RP-SMA Antenna (2,4 GHz) 1 TF Slot, 1 USB2.0 Component Level Industrial Design, IP65 protection waterproof outdoor case 802.11b/g/n/ac (opt.) Wi-Fi (2.4GHz, opt. 5.8GHz), AP, receiver Ad-hoc, Repeater, Wi-Fi Features Repeater Bridge mode, SSID, Wi-Fi WEP, WPA, WPA2 security, RADIUS authentication and MAC address filtering, PPTP, L2TP, EoGRE, OPENVPN, IPSEC ve GRE VPN **VPN Features** VLAN, VRRP, static and dynamic routing, OSPF, BGP, RIPv1, RIPv2 **Routing Features** QoS (Quality of Service) ve Data Log Remote Management-Ricon Management System (RMS), **Management Features** ZeroTouch installation with registered RiconAPP software WEB User Interface, CLI, SNMP, Telnet, SSH, TR-069 1000 Mbps Throughput **Other Features** 5G/LTE+/LTE/DC-HSDPA/HSDPA+/HSDPA/WCDMA/2G Customizable software Customizable design

## RICON PRODUCTS COMPARISON TABLE

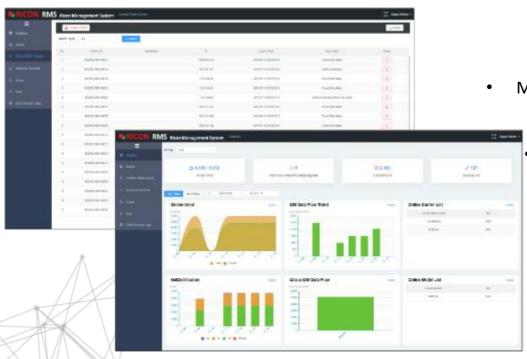
Features	L ve M Series	ME Fiber Optic / LTE	HyperNet LTE	Ricon xDSL-LTE	5G Series	Competition Products
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LTE /5G WAN	1 Or 2 LTE 4.5G	0 Or 1 LTE 4.5G	1 LTE 4.5G	1 LTE 4.5G	1 x 5G	1 LTE
Ethernet WAN	1 Fast Eth	1 GE /1 Or 2 SFP	1 Fast Eth (LAN)	1 Gigabit Eth	1 Gigabit Eth	1 Gigabit Eth
Alternative WAN	0	0	0	1 ADSL/VDSL	0	1 ADSL/VDSL
Fiber Optic LAN	0	1 SFP Or 2 SFP	0	0	0	0
LAN	4 Fast Eth	4 Or 8 Gigabit Eth	1 Fast Eth	4 Gigabit Eth	4 Gigabit Eth	4 Gigabit Eth
SIM	1 Or 2	0 Or 2	1	1	1	2
WiFi 5651 Logging Support	Evet	0	0	Evet	0	0
Througput	100 Mbps	1.000 / 2.000 Mbps	150 Mbps	400 Mbps	1.000 Mbps	80 Mbps
Number of Users	40	40	30	80	200	20
WI-FI Support	2.4G	2.4G ve 5.8G	2.4G	2.4G ve 5.8G	2.4G ve 5.8G	2.4G
VPN	IPSec VPN, GRE VPN, L2TP Client, VLAN	IPSec VPN, GRE VPN, L2TP Client, VLAN	0	IPSec VPN, GRE VPN, L2TP Client, VLAN	IPSec VPN, GRE VPN, L2TP Client, VLAN	IPSec VPN, GRE VPN, L2TP Client, VLAN
Temparature	-40 / +75	-40 / +75	-5 / +45	-35°/+75°	-40 / +75	0°/+40°
Installation	RMS, ZTP: Remote, Handfree Installation	RMS, ZTP: Remote, Handfree Installation	RMS, ZTP: Remote, Handfree Installation	RMS, ZTP: Remote, Handfree Installation	RMS, ZTP: Remote, Handfree Installation	WEB GUI, CLI, SSH
Packking and Clousere	Industrial Class IP64 metal dust proof clousure	Industrial Class IP64 metal dust proof clousure	IP64 plastic dust proof clousure	Industrial Class IP64 metal dust proof clousure	Industrial Class IP64 metal dust proof clousure	%100 Plasttic, Enduser built clousere and PCB
Warranty	5 Years	5 Years	5 Years	5 Years	5 Years	1 Years
MTBF	34 Years	34 Years	34 Years	34 Years	34 Years	Unknown
Product/Spare Time	10 Years	10 Years	10 Years	10 Years	10 Years	Unknown
Chip SIM Support	Yes	Yes	Yes	Yes	Yes	No
Co-Branding	Customer Logo, Name	Customer Logo, Name	Customer Logo, Name	Customer Logo, Name	Customer Logo, Name	No
Customer Config in the FW	Yes	Yes	Yes	Yes	Yes	No
Management, Monitorins	RMS, ZTP, SNMP, Otomatic	RMS, ZTP, SNMP, Otomatic	TR69, SNMP	RMS, ZTP, SNMP, Otomatic	RMS, ZTP, SNMP, Otomatic	SNMP
Ricon Super DNS Forwarding	Yes	Yes	No	Yes	No	No <b>10</b>

## RMS REMOTE MANAGEMENT PLATFORM

RMS - Ricon Management System is where the managing power of RICON 4.5 / 5G routers and Smart IoT technology come together. RMS - Ricon Management System can be accessed remotely from anywhere on the Cloud. It allows the user to evaluate, identify, manage, check and solve any problem in a very short time. It can manage devices individually, in groups or regions remotely. With RICON RMS, all RICON products on the network can be accessed instantly from the web environment, actual statistics and historical reports can be created.

RMS is a powerful tool to quick deploy, push installation configuration files, push new firmware updates and request data logs to identify past problems about any data log on the devices.

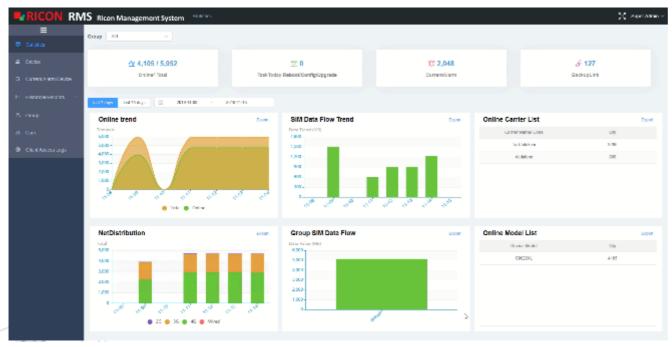
## RMS REMOTE MANAGEMENT PLATFORM



## **RMS RICON Management System Features**

- Zerotouch support developed by Ricon
  - Remote configuration with ZeroTouch
    - Installation date and time reports
- Monitoring base station connection details for the operator's network
  - Group-based tracking by creating device groups according to the company hierarchy
    - Remote configuration to all devices registered in the RMS system
      - Scheduled remote configuration by specifying date and time
        - Scheduled installation support for Upgrade / Downgrade
        - Updating multiple terminal configurations simultaneously
          - Setting customized SLA alert thresholds
            - Monitoring SLA-based live alarms
          - Monitoring live connection information
            - Creating and viewing live reports
          - Monitoring detailed data flow information of terminals
          - Trend analysis, detailed data flow reports of terminals
          - Generating terminal alarms reports for trend analysis
            - Inventory list live tracking
            - Tracking mobile data usage reports

## RMS RICON MANAGEMENT SYSTEM

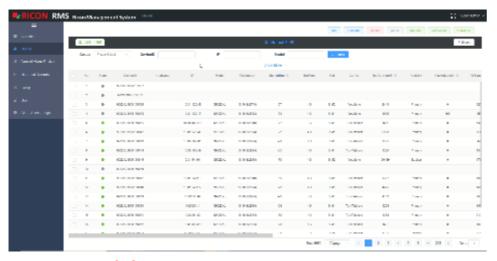


On the RMS Statistics module, you can view weekly and monthly connection and SIM data flow trend of the devices registered in RMS, offline operator list, net signal (2G, 3G, 4G, 5G) distribution, SIM data flow in groups and online device models the on dashboard. You can make historical analyzes and define alarms.

**Statistics Module** 

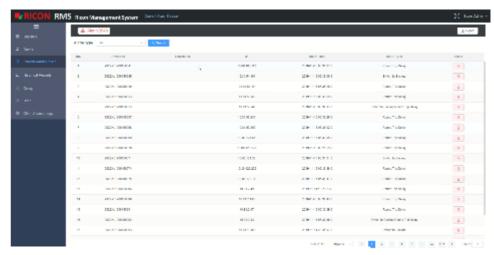


## RMS RICON MANAGEMENT SYSTEM



### **Devices Module**

You can monitor as a table for connection status (online / offline) of devices registered in RMS, device ID, host name, IP, model, software version, signal dBM value, signal type, which SIM card it connects to (SIM1 / SIM2), operator name ,how long the device has been running, loss of packet in percentage on RMS Devices module.



### **Current Alarm Device Module**

According to the alarm scenarios created for the devices registered in RMS; You can view information such as device ID, host name, IP, alarm time and alarm type on the table.

# **MAJOR CLIENTS**



































## **MAJOR PROJECTS**

### Major projects and applications include:

- Min. 10,000 location each small and medium shop retailers. LCW, Koton, Zara, Zara Home.
- GE and Siemens Healthcare MRI and X-Ray remote control devices in thousands of hospitals
- 50,000 ATM machines for several banks in Spain and Turkey
- Failover devices for mid-size and big retailers. A101 and SOK
- Vending machines, ticketing machines for buses, metro or theatres, mail drop-box applications
- Several lottery businesses in multiple countries. IGT/GTECH, Scientific Games.

# **1** A101 MARKETS SUCCESS STORY

## A-101

### **Topic of Case Study**

A101 markets have reached more than 10,000 stores since the day they were founded in 2008. In order to provide data and voice connections with the center, it has contributed to its rapid growth with mobile internet instead of terrestrial internet. After Ricon devices deployed\ the time to open a new A101 Store has decreased from a few weeks to 1 day. At the same time, connection failures has decreased to zero, increasing the efficiency.

With its industrial durability and software features, Ricon S9920V and S9922XL products has sent to all A101 stores; with the basis of automatic installation by plugging Ricon devices into the electrical outlet by the store employees, without sending any pre-configuration with SIM cards, without the need for technical field staff to install.

### **Project Steps**

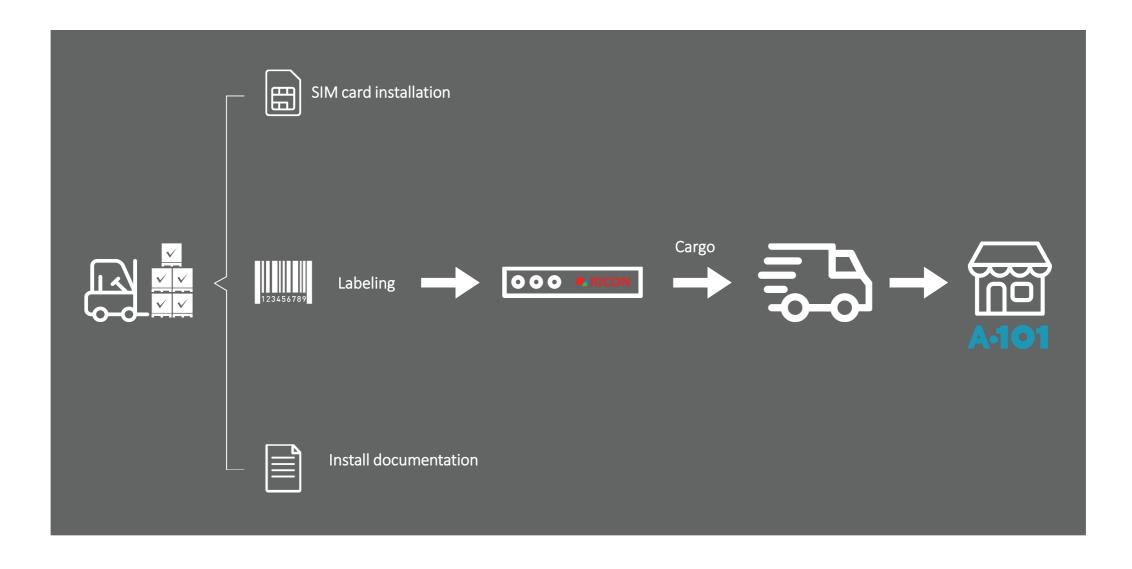
Spintek warehouse sends the products to the relevant store. Within RMS, a different or the same A101 installation package is installed for each store. Using the Ricon Zero Touch Provisioning (ZTP) feature; Installation starts automatically by plugging the device to the electric socket and the Ethernet cable to the corresponding switch. The device reports to Ricon RMS, asks for the configuration of the relevant store and starts working by restart after installation until completed.

### **Facts**

The necessity of visiting the store of the field team for failure has prevented. Store opening times, delays due to wiring has prevented. Communication costs have decreased significantly. Thanks to Ricon routers and RMS QoS reports, quality could be measured, reported and operator service quality increased and SLA agreements could be controlled. With the total cost saved, 300 new stores can be opened annually!

# **A101 MARKETS SUCCESS STORY**

## A-101



## 2

# MILLI PIYANGO-LOTO PROJECT SUCCESS STORY



### **Topic of Case Study**

Turkish National Lottery has decided to use Ricon outers in 6.000 locations in order to optimize the system efficiency which was completed in 2012 in Turkey. The project includes the live monitoring of devices and reporting the sales amounts by connecting the Ricon S9922-3G Router (S9922XL-LTE model was used in the project, which was completely renewed in 2020) to the terminal devices at the National Lottery dealer.

### **Projet steps**

Within the scope of the project, Ricon S9922-LTE products were prepared at the Spintek warehouse by installing 2 SIM cards and labeling them. The SIM cards were activated in connection type, working on both "internet" and "mpprod2" APNs during the installation. For uninterrupted connection, more than 6,000 lotto connections are works with two different operators with 2 different SIM cards. The Ricon Routers prioritizes the efficiency which guarantees the operator connections at all times and our product has been operating for 9 years in these locations.

### **Facts**

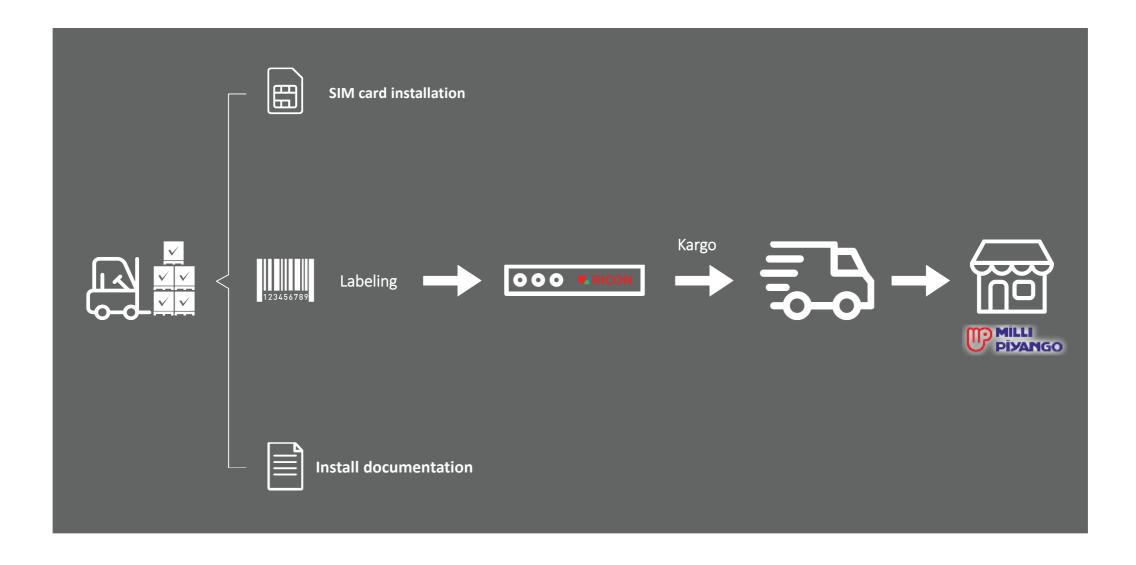
Thanks to the untouched installation, a huge amount of savings has also been provided and IT staff does not need to go to 6,000 dealers. The software updates and failures of the Lotto terminals were instantly resolved by remote connections.

Backup system with two operators ensured connection continuity.

Thanks to Ricon brand devices with high durability and long warranty, it can be used for more than 10 years without changing the device and reduced investment costs.

# MILLI PIYANGO-LOTO PROJECT SUCCESS STORY





## **TURKEY'S MINISTRY OF EDUCATION SUCCESS STORY**





**Topic of Case Study** 

Turkey's Ministry of Education implemented secure internet connection project all over the country with 3 Mobile Opretors and chose to use S1000-MEB Router, which was specially designed and manufactured by Ricon Mobile .At the first stage of the project Ricon S1000-MEB routers provided broadband internet infrastructure in 4.000 locations.

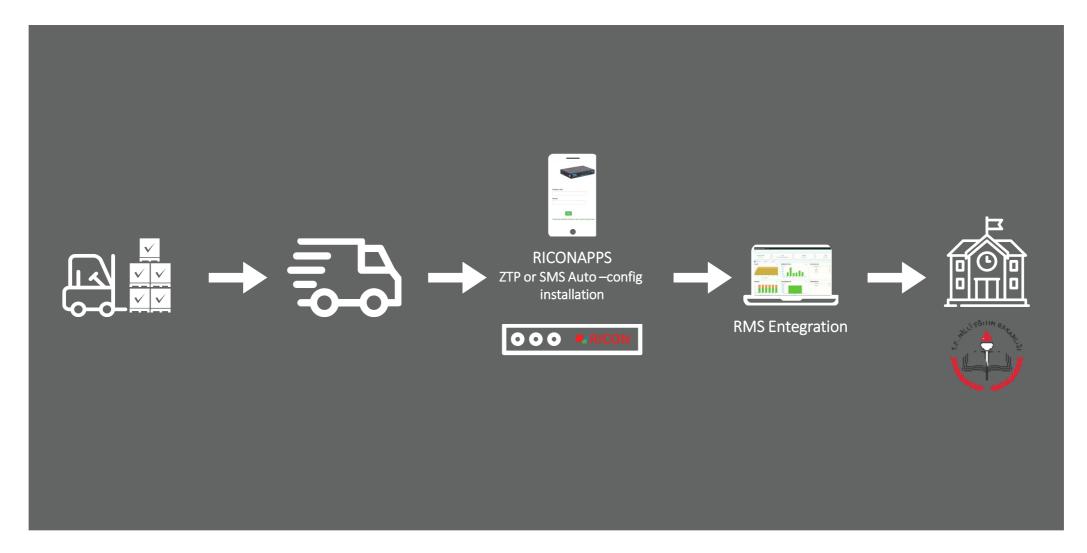
**Project Steps** 

Without any pre-configuration Ricon S1000-MEB products has been sent to schools in different provinces of Turkey. Ricon products are configured automatically with Ricon RMS platform after connecting to the electrical outlet and installing SIM cards by a staff at the location. RICONAPPS, the Zero Touch Provisioning application developed by Ricon, was used for the project.

All configurations are uploaded to the devices via RICONAPPS without the need to connect via a computer. The management module Ricon RMS logs the devices which operator is connected, the quality of the signal and internet bandwidth and all the QoS communication parameters of the Router.

## **TURKEY'S MINISTRY OF EDUCATION SUCCESS STORY**





## MILLI PIYANGO-SPOR TOTO IDDAA PROJECT SUCCESS STORY





**Proje Topic of Case Study** 

Iddaa, the official game of Spor Toto Organization decided to use Ricon S9922XL-LTE Router produ cts for the betting machine located in 6,000 locations using 2 different Operators network with bac kup.

Thanks to Ricon technology live monitoring of terminal devices and instant sales amount reporting targeted at the dealer locations.

**Project Steps** 

The project was carried out on the basis of the automatic installation of Ricon Zero Touch Provisioning by sending the S9922XL-LTE Router products to all Iddaa terminals without any preconfiguration on the devices with 2 SIM cards inside.

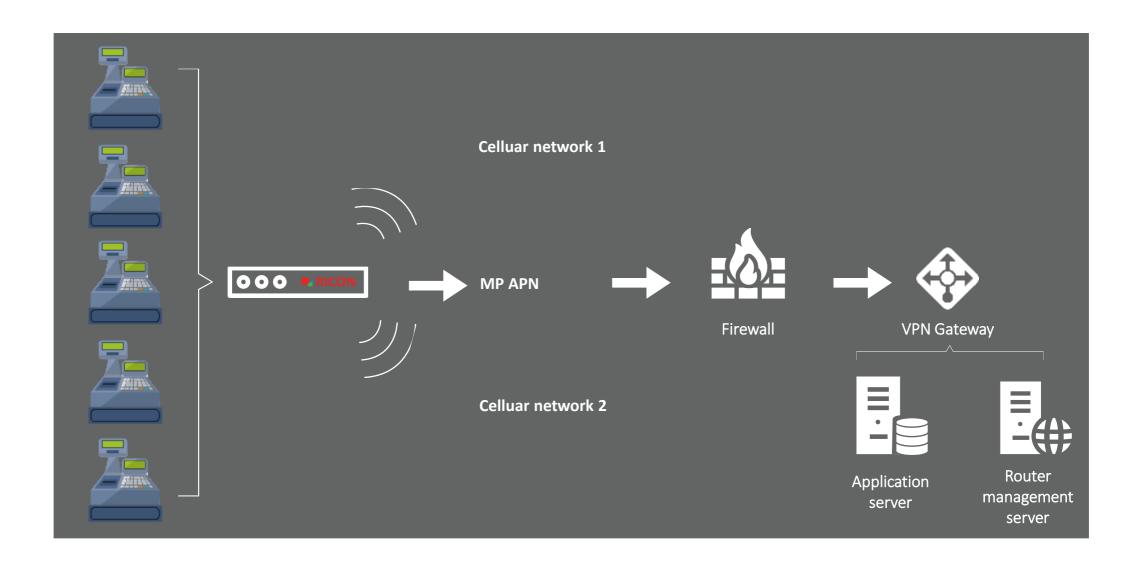
The process is completed by uploading the master configuration which is created according to the parameters determined by Şans Girişim to the Ricon RMS and the installation starts automatically, by downloading the master configuration to Ricon devices.

The Facts

Lotto Terminals can be monitored online / Installation costs are eliminated Configs can send to the terminals / Field service cost decreases for failures Reduced cartridges are shipped automatically / Can locate the dealers The machines are being watched live with their machines off Communication costs are very low / Can see instant sales amounts



# 4 MILLI PİYANGO-SPOR TOTO İDDAA PROJECT SUCCESS STORY ŞANSGİRİŞİM



**Topic of Case Study** 

DYO is aiming remotely manage thousands of color production in color mixing machines in the branches and the dealers within the scope of the coloring system project called "Color Spring" (Spring of Colors). It is also aimed to automatically load continuously changing color codes, formulas, and price information on the machines in branches.

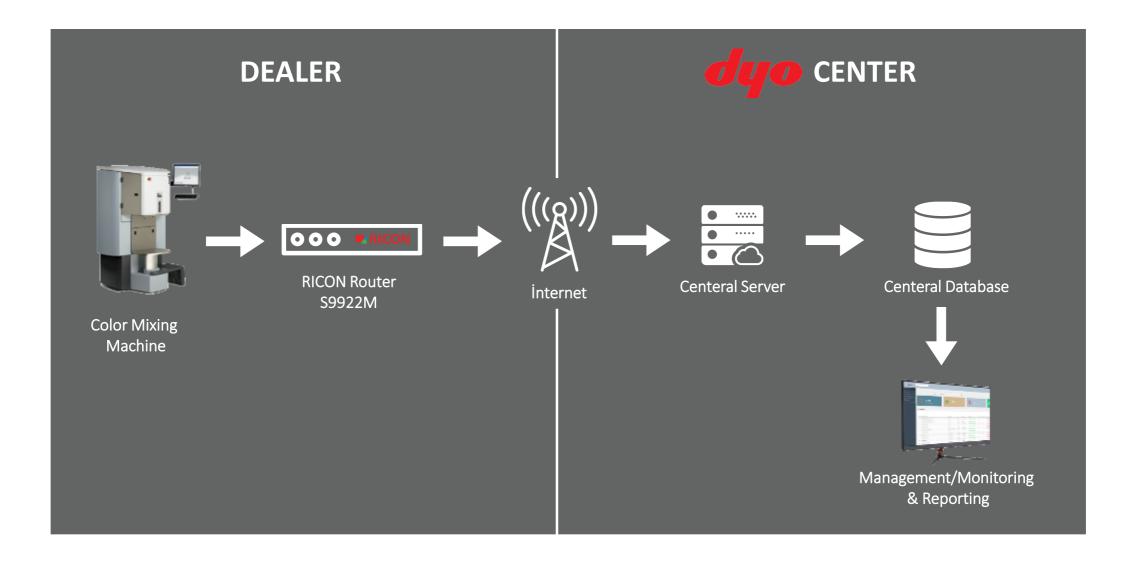
**Project Steps** 

With using Ricon Mobile S9922M2 Routers in 4500 DYO color mixing machines; It is provided to update the desired paint color codes, machine settings, stock status of the cartridges and prices of the products instantly from the center. The frequency of use of color mixing machines, open and closed or malfunction status can be monitored live, the performance of the dealer, the machine is kept in good conditions and the necessary interventions are made instantly.

The Facts

Can monitor paint machines online / Can send new configs to machines Sending new color recipe to machines / Field service cost decreases for failures Automatic shipment is made for low cartridges / Watching the dealer closing the machines online Can see instant consumption and sales / Tracking paint machine inventory

# DYO DEALER MACHINE AUTOMATION SUCCESS STORY



# 6 TEB ATM PROJECT SUCCESS STORY



**Topic of Case Study** 

Turkey Economy Bank 1.100 links by replacing the existing Rico S9922XL-LTE Router to the ATM machine located in different locations, which provide both ease of operation and reduced maintenance costs and communication. With the ease of remote manage ment, industrial level quality and high software feature of Ricon products, ATMs have i ncreased their service quality.

**Project Steps** 

By inserting it into ATM cards, he shipped the SIM cards. Ricon is under automatic installation systems.

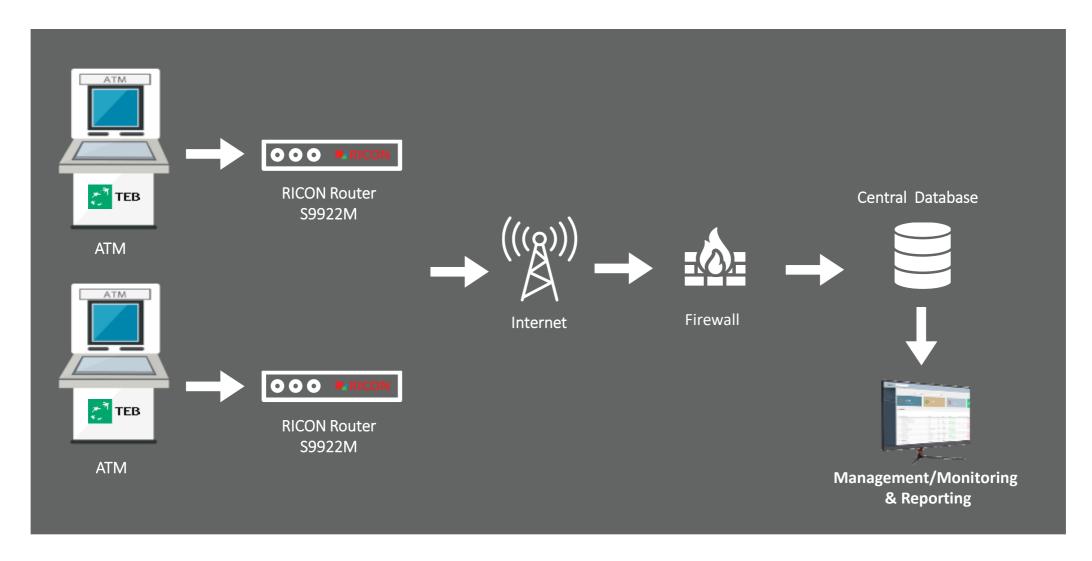
With the central management system RMS, settings were made to examine instant and retrospective reports.

**Facts** 

Installation costs are eliminated / Can send new configs to machines Field service cost decreases for failures / Operator backup on the same device Helps to relocate the ATMs / Communication costs decreases Instant safe communication / Industrial level device quality Can report QoS levels from logs / Can get online or historical reports

# **TEB ATM PROJECT SUCCESS STORY**









## **THANKS**

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